



PUNJAB CHEMICALS

AND CROP PROTECTION LTD.

CIN NO. L24231PB1975PLC047063

Regd. Office & Works

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Ref. PCCPL/2025-26

Date: 29th January, 2026

BY E FILING

The Manager Department of Corporate Services BSE Limited MUMBAI-400 001 <u>Re: BSE Scrip Code: 506618</u>	The Manager Listing Department National Stock Exchange of India Limited MUMBAI-400 051 <u>NSE Scrip Symbol: PUNJABCHEM</u>
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Sub: Investor Presentation - Financial Overview – Q3 & 9M FY26

Dear Sir/Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith the Investor Presentation of the Company for the third quarter and nine months period ended 31st December, 2025.

We request you to take the above information on records.

Thanking you,

Yours faithfully,

For **PUNJAB CHEMICALS AND
CROP PROTECTION LIMITED**

**RISHU CHATLEY
COMPANY SECRETARY
& COMPLIANCE OFFICER
(ACS 19932)**

Encls: as above



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ISO 9001:2015, ISO 14001:2015 & ISO 45001:2018 Certified Company



INVESTOR PRESENTATION

Q3 & 9M FY26



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Q3 & 9M FY26 Consolidated Result Highlights



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Result Highlights

- Registered a revenue of ₹ 246.6 Cr in Q3 FY26; a growth of 15.3% YoY. The growth is driven by improvement in domestic and exports sales and increased demand
- Gross margins stood at **41.9% for the quarter**; **Improvement in margins** is attributable to the product mix and efficiency gains
- EBITDA** for Q3 FY26 stands at ₹ 29.6 Cr, **delivering a robust growth of 53.5% YoY**; in line with volume growth. EBITDA Margins for the quarter stood at **12.0%**
- Profit after Tax** for the quarter stood at ₹ 13.8 Cr, a robust growth of **127.7% YoY**. PAT Margins for Q3 FY26 stood at 5.6%
- Strategic Partnerships:** Three MOUs signed for export-oriented products, strengthening our global footprint. These are on track for commercialization in FY27
- Domestic Market Expansion:** Successfully commercialized a new agrochemical product (Herbicide) in Q1, enhancing our domestic portfolio. Demand for all new products introduced in last 2 years is steady & growing
- Product Pipeline:** Additional products are on track for commercialization over the next 2–3 quarters, indicating robust growth momentum
- R&D Infrastructure:** Expansion of our research and development facility completed at Derabassi and Lalru project initiated to support innovation and product development
- Commercial production trial underway for 4 new products in Q4 FY26
- One block shutdown is taken to debottleneck capacity at Derabassi in Q4 to increase capacity of new products
- Capital Investment Plan:** Investment in new manufacturing block at our existing site and capacity debottlenecking for existing products over next 6 quarters

Q3 FY26



₹ 247 Cr
Revenue



₹ 30 Cr
EBITDA



₹ 14 Cr
PAT

9M FY26



₹ 821 Cr
Revenue



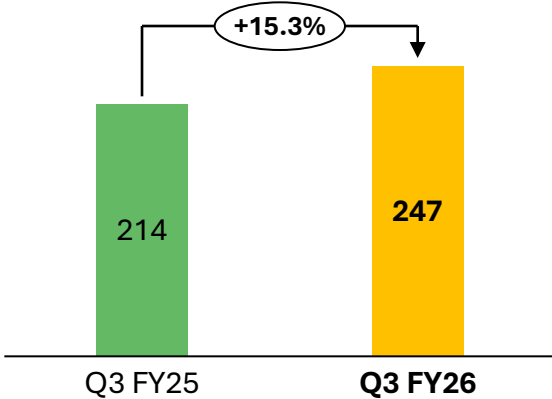
₹ 91 Cr
EBITDA



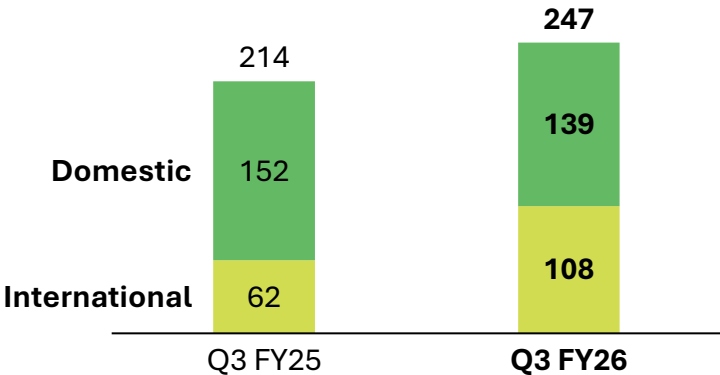
₹ 53 Cr
PAT

Q3 FY26 Financial Performance

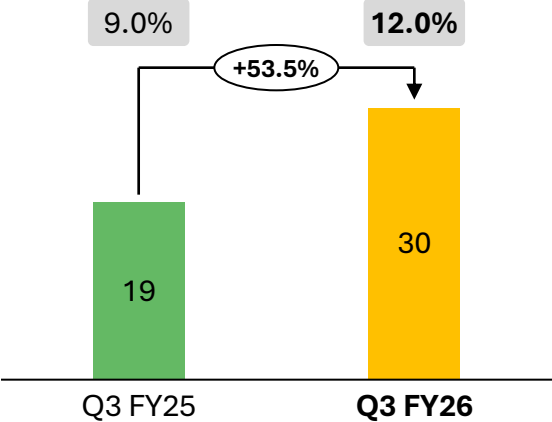
REVENUE



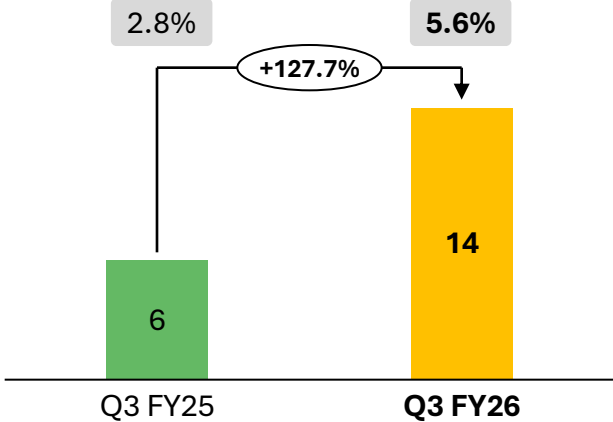
GEOGRAPHICAL SPLIT



EBITDA & EBITDA MARGIN

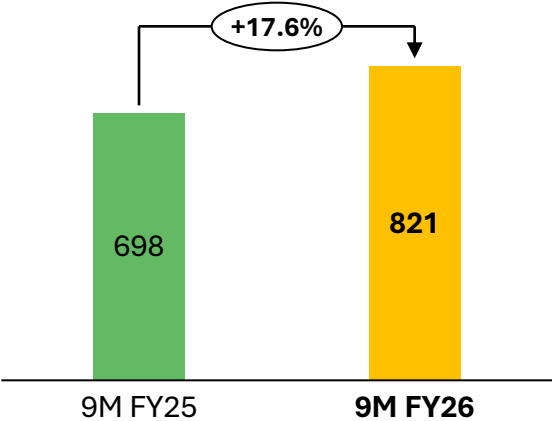


PAT & PAT MARGIN

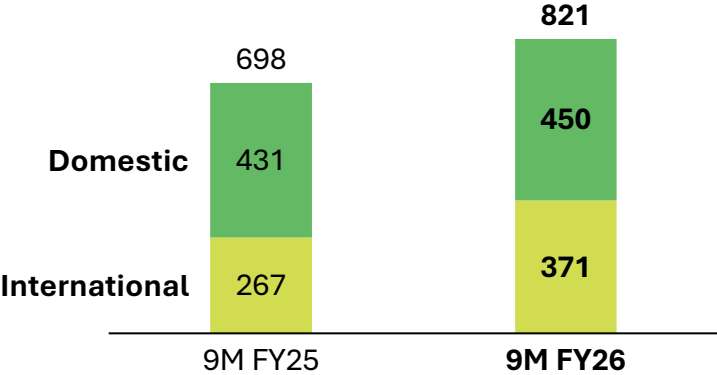


9M FY26 Financial Performance

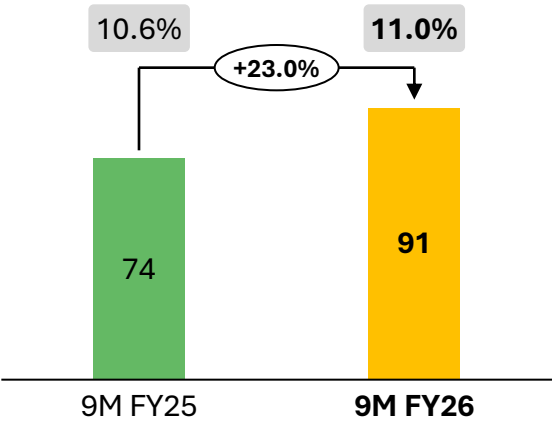
REVENUE



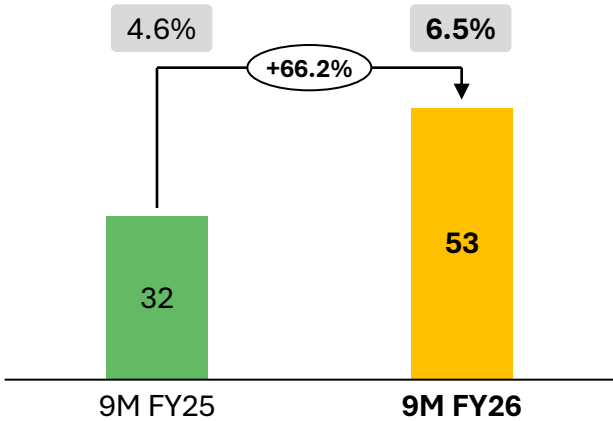
GEOGRAPHICAL SPLIT



EBITDA & EBITDA MARGIN



PAT & PAT MARGIN

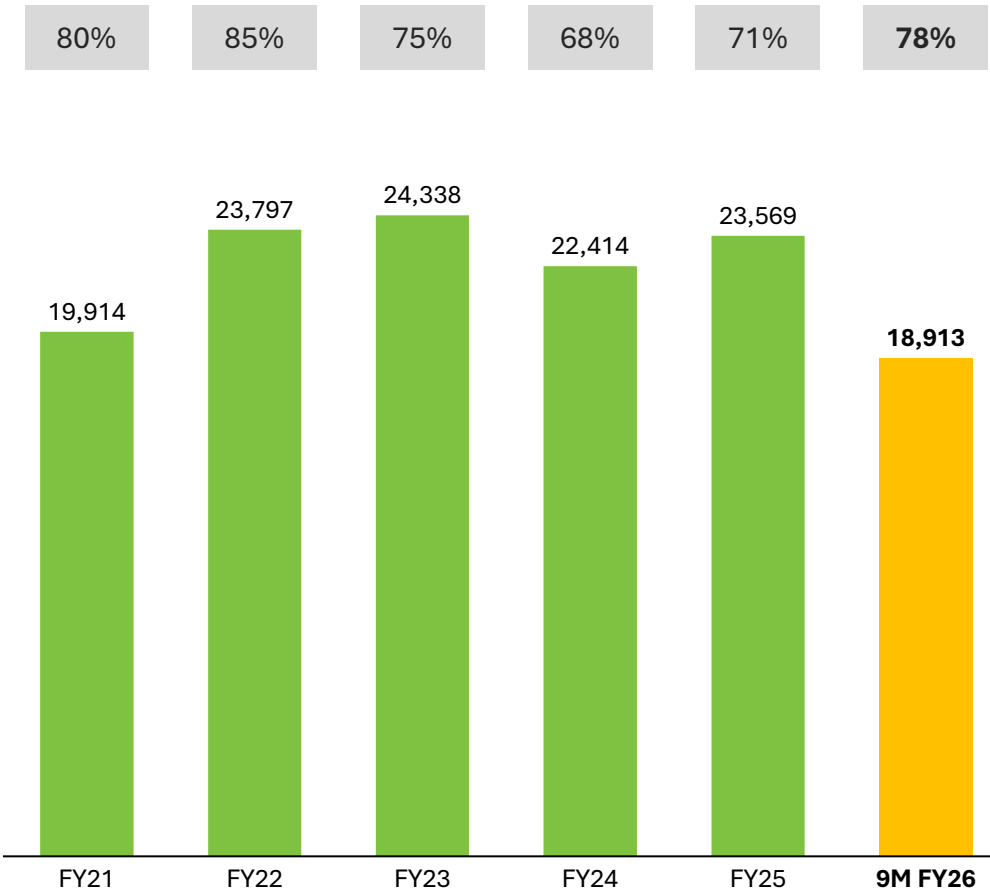


Consolidated Profit & Loss Statement

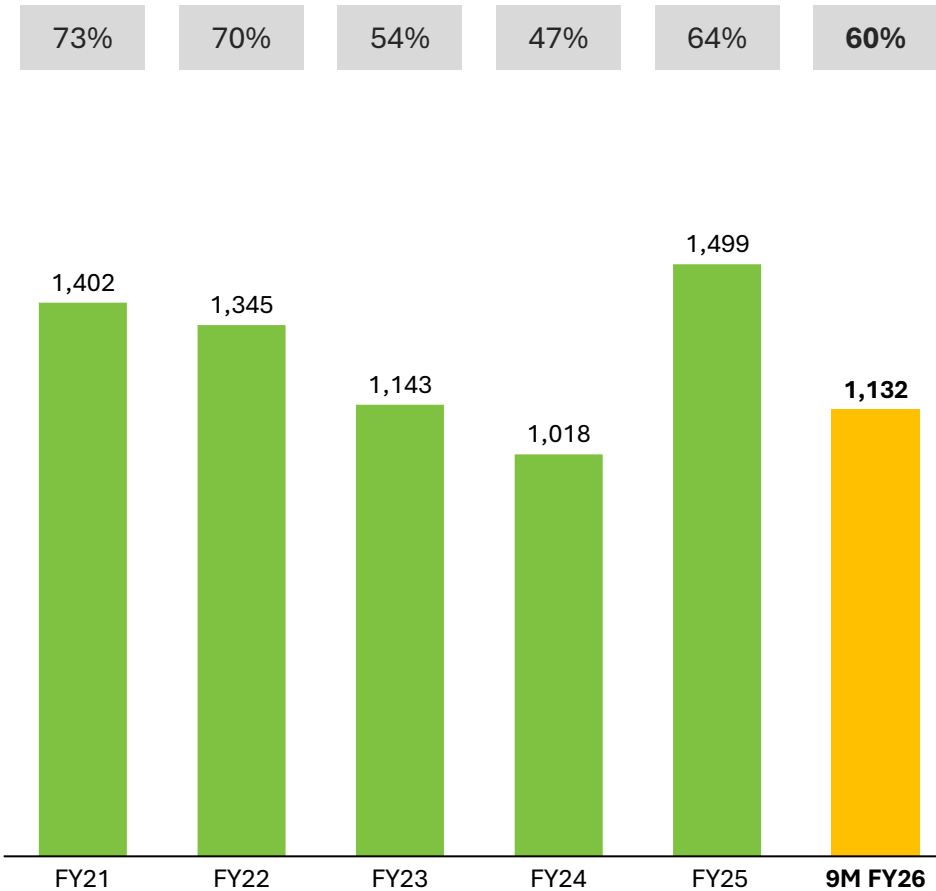
Particulars (In Rs Cr)	Q3 FY26	Q3 FY25	YoY %	Q2 FY26	QoQ %	9M FY26	9M FY25	YoY %
Revenue	246.6	213.9	15.3%	255.2	-3.4%	821.2	698.2	17.6%
COGS	143.3	128.2		154.4		511.6	423.4	
Gross Profit	103.3	85.7		100.7		309.7	274.8	
Gross Margin %	41.9%	40.0%		39.5%		37.7%	39.4%	
Employee Expenses	25.2	23.1		25.7		75.6	71.7	
Other Expenses	48.6	43.3		48.8		143.4	129.4	
EBITDA	29.6	19.3	53.5%	26.2	-12.7%	90.6	73.7	23.0%
EBITDA Margin %	12.0%	9.0%		10.3%		11.0%	10.6%	
Depreciation	6.8	6.5		6.7		19.9	18.5	
Finance Cost	4.1	4.5		3.8		11.8	13.1	
Other Income	2.0	0.2		6.1		11.4*	1.1	
Profit before exceptional items and tax	20.7	8.5	144.3%	21.9	-5.5%	70.2	43.2	62.6%
Exceptional Item	2.1	-		-		2.1	-	
Profit before Tax	18.6	8.5		21.9		68.1	43.2	
Tax Expense	4.8	2.4		3.4		15.1	11.3	
Profit after Tax	13.8	6.1	127.7%	18.5	-25.5%	53.0	31.9	66.2%
PAT Margin %	5.6%	2.8%		7.3%		6.5%	4.6%	
EPS (in Rs.)	11.3	5.0		15.1		43.2	26.0	

Production (MT) & Capacity Utilisation (%)

Derabassi



Lalru





Company Overview



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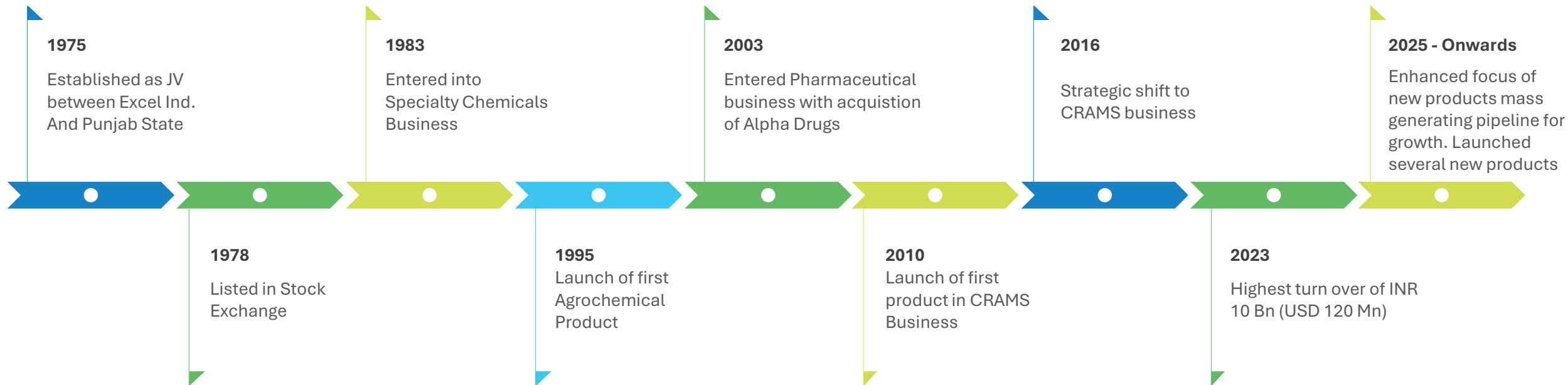
About Punjab Chemicals

Established in 1975, PCCPL has developed expertise in complex chemistry over 5 decade long journey. We have separate synergistic Agrochemicals, Specialty Chemicals and Industrial chemical divisions with state-of-the-art manufacturing facilities across India.



Our Motto

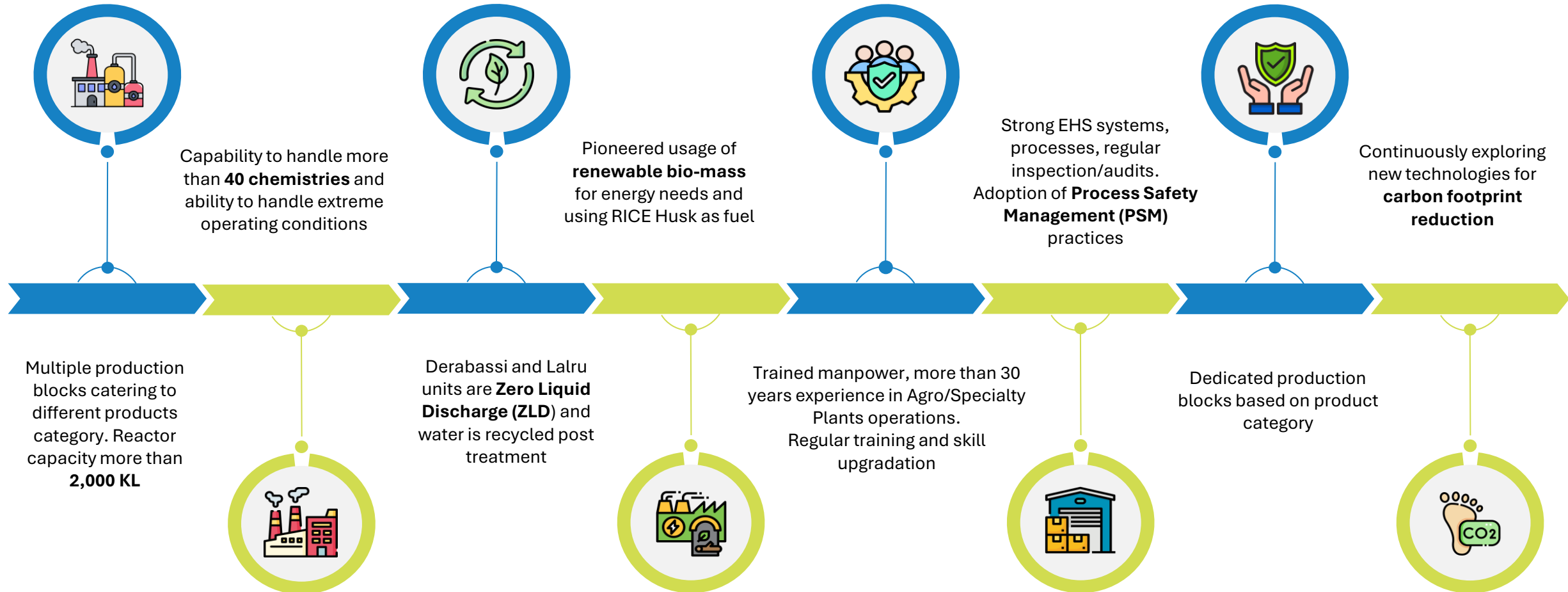
We like to create value to our customers and business partners with a focus on innovation, research and manufacturing excellence. We aim to become a leading and trusted company for contract manufacturing and product development in Agrochemicals and Performance Chemicals.



Production Facilities

2 Manufacturing facilities at Derabassi & Lalru in Punjab | 1 facility in Pune, Maharashtra with food grade certification

Derabassi & Lalru plants are certified with ISO 9001:2015 , ISO 14001:2015 and ISO 45001:2018. Pune unit is certified with GMP & ISO 22000





Business Strategy



**PUNJAB CHEMICALS
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Value-centric business model built on niche products and long-term partnerships

Business Strategy focused on diversification, addition of niche products and margin expansion

PRODUCT DIVERSIFICATION

- We operate in Agrochemicals, Pharma and Industrial chemical space
- New product pipeline being developed across different sectors and segment diversification with fair balance between Agro and Performance chemicals

PARTNER FOR CONTRACT MANUFACTURING

We continue to build CDMO portfolio with following strengths:

- Faster Turnaround
- Quality delivery with safety & reliability
- Inhouse R&D to add value to customer and long-term sustainability
- Trust, IP protection and transparency

GROWTH APPROACH

- Continue to expand CDMO portfolio on long term basis
- Increase R&D effort to expand catalogue products for pharma/ performance chemicals
- Expand chemistries and add

MARGIN EXPANSION DRIVERS

- Product portfolio expansion
- Backward Integration
- New product addition focusing on complete value chain (multi step)
- Technology Adoption



Our Global Clientele



Sustainable competitive advantages driving growth

Efficient Operator /cost competitive



- We focus to Develop products with efficient processes and ensure competitiveness
- Good Engineering practices used in plant/process design

Manufacturing & R&D Capability



- Availability of technically trained manpower
- Working on diverse chemistry in R&D and adding 6-8 new products every year

Consistent Track Record



- Historical association with MNC & Domestic clients
- Consistent Track record and reliable partner of choice in India

Changing Industry Dynamics



- Global manufacturers are looking to decrease high dependency on China
- Poised to take-up this challenges and helping customers during the shift in supply chain

Strategic Direction



- Working towards partnering with more customers / MNC and develop new products
- Focus on R&D, integrated supply chain & new technologies



**Prudent Capital Allocation
driving growth in ROCE**



Low Debt to Equity

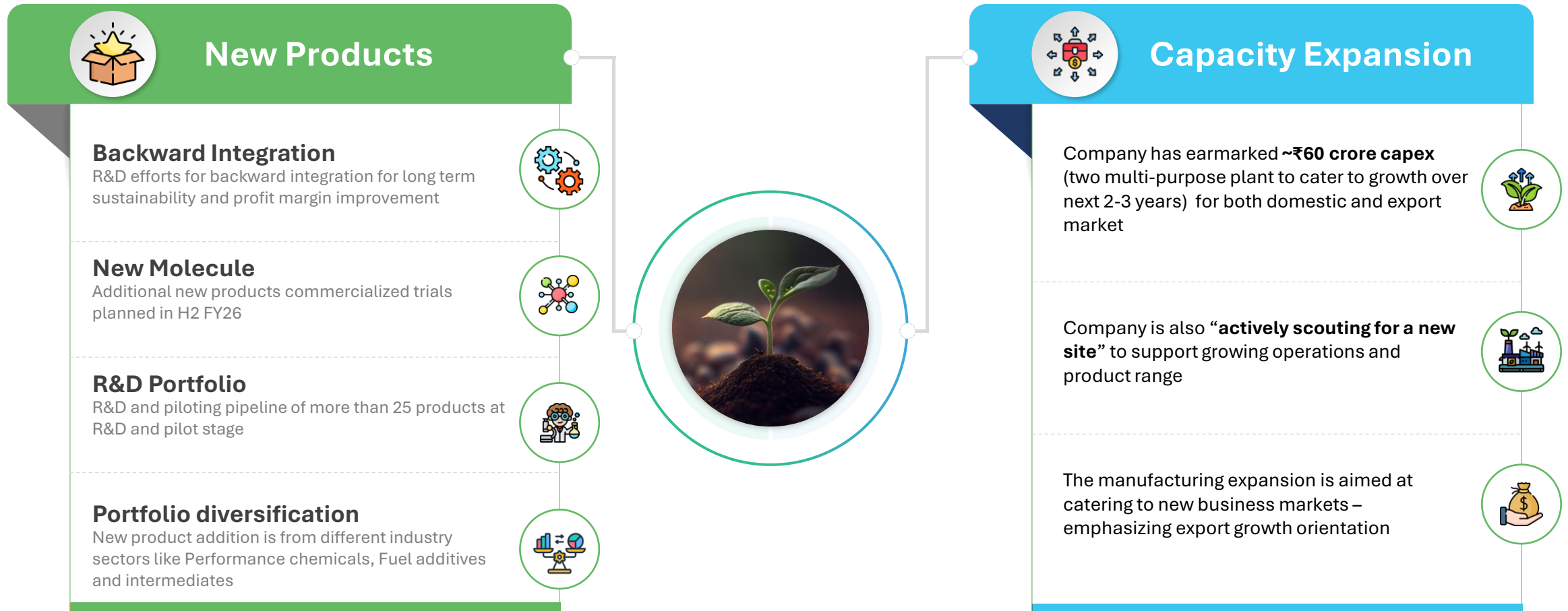


**Attractive End Market
Dynamics & Healthy Growth**

Punjab Chemicals has the advantage of being a go-to CDMO provider for both domestic & international agrochemical companies, thus, positioned to gain further advantages as the industry expands

Shaping next phase of growth

Targeting higher value intermediate business to capture upstream value, support global clients, and enhance export orientation



Way Forward

R & D Capability and infrastructure development. Doubling the expenditure on R & D over next 2 years

Pilot Plant revamp to handle product commercialization and successful trials for new Chemistries

Focused approach to increase portfolio of high value intermediates and catalogue products in addition to CDMO business

New chemistry skill addition - pressure reaction, mercaptane reaction and hydrogenation

Signed three exclusive MoUs with global customers for high-value agrochemicals & intermediates; commercialization expected in 12–18 months

Expected incremental revenue of ₹120–150 crore over the next 2–3 years from new product lines

Market diversification: Domestic vs export balance, specialty chemicals & intermediates to grow their share

New Production site being explored to cater future growth and business momentum

Focused on improving margins through scale, higher-value product mix, efficiency gains, and deeper integration

Continued focus on existing product competitiveness by regular investment in technology and asset renewal



Performance Track Record



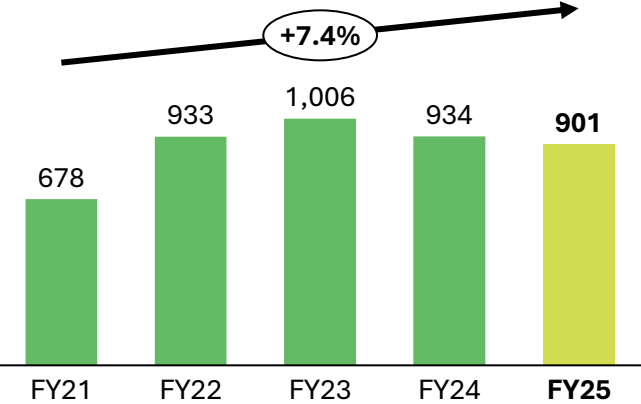
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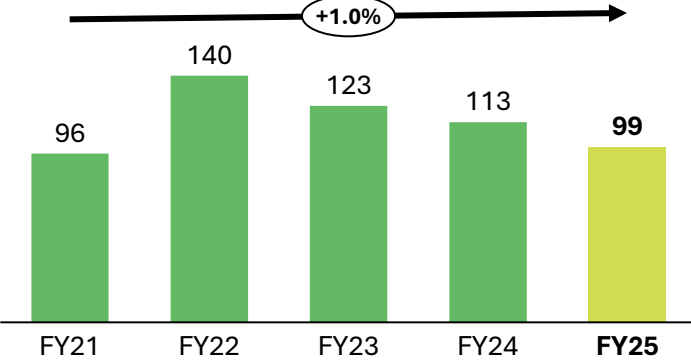


Performance Track Record

REVENUE (₹ cr)



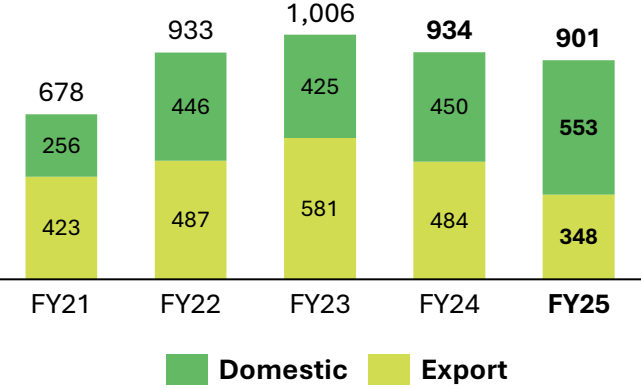
EBITDA (₹ cr)



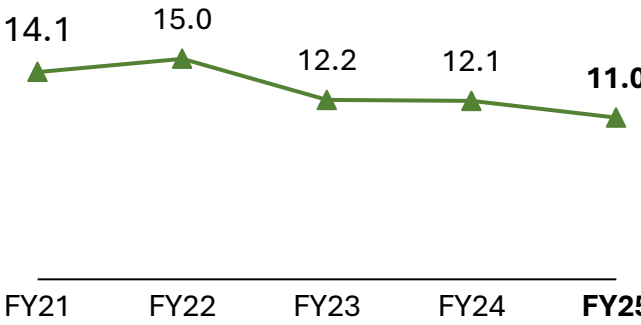
PAT (₹ cr)



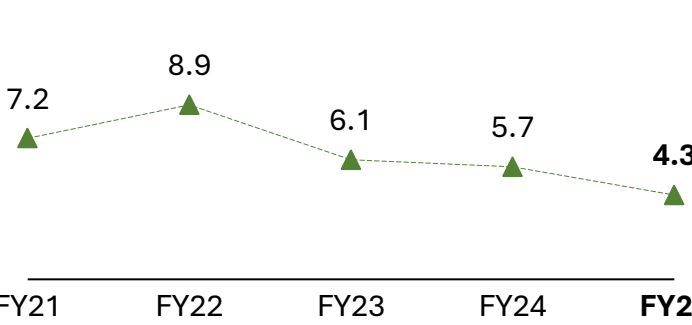
GEOGRAPHICAL SPLIT (₹ cr)



EBITDA MARGIN (%)

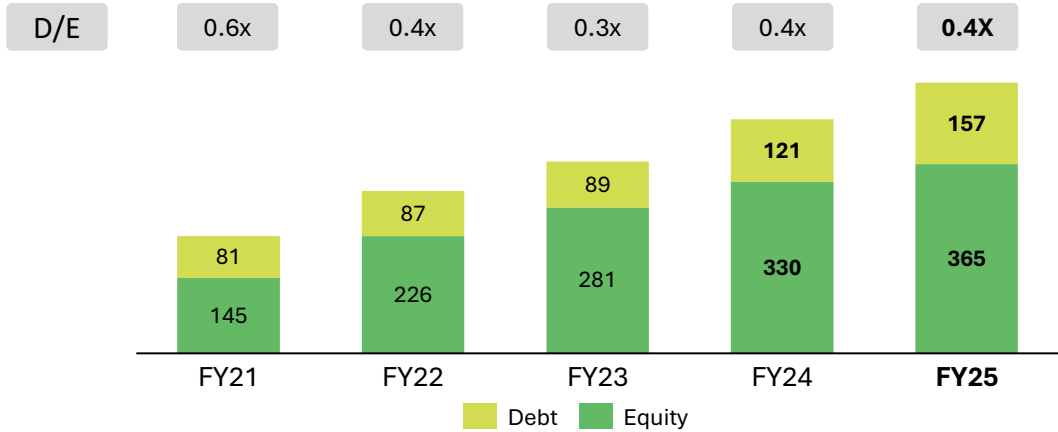


PAT MARGIN (%)

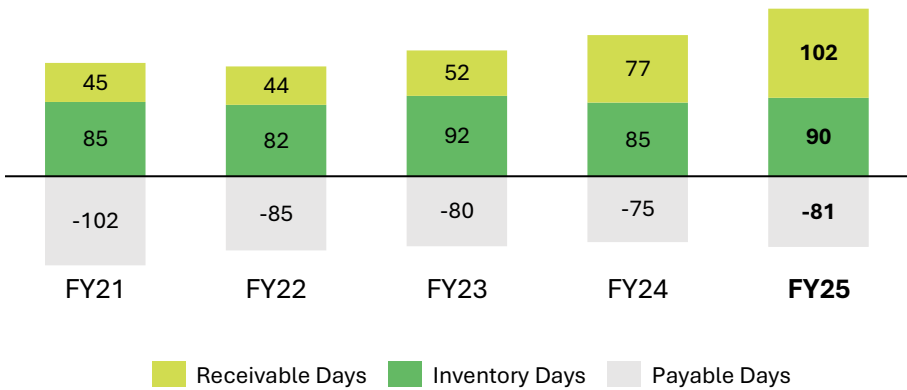


Performance Track Record

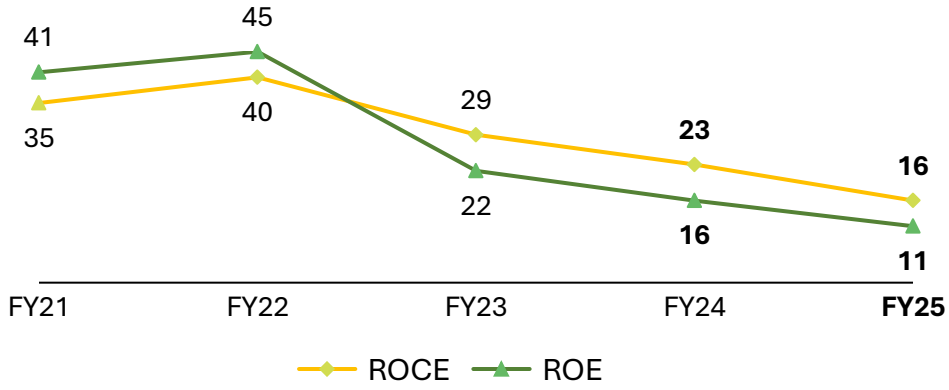
CAPITAL STRUCTURE (₹ cr)



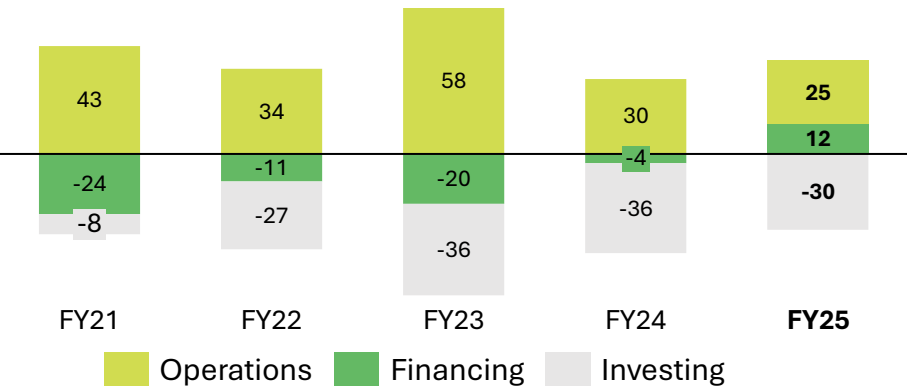
WORKING CAPITAL ANALYSIS



RETURN RATIOS (%)



CASH FLOW (₹ cr)



Empowering communities through focused CSR programs





Thank You

Company:



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Punjab Chemicals and Crop Protection Ltd.
CIN: L24231PB1975PLC047063

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Meeting Request

Link

